



COMMERCIAL MODEL

Fee Schedule and Commission Structure

Platform Pricing, Volume Tiers, and Revenue Sharing Framework

Unykorn Capital Markets

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Classification:

Restricted — BD Only

Date:

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OVERVIEW

Platform fees are structured to align Unykorn's revenue with successful issuance outcomes for sponsoring broker-dealers. Base platform access is provided at no charge during onboarding and the sandbox phase. Production fees apply upon first live offering close.

Standard Fee Reference (indicative; subject to negotiation by program): Platform license fee — 0.75% of gross offering proceeds at close. Investor onboarding automation — \$85 per qualified investor processed through the KYC/AML and accreditation workflow. Optional white-label document package — \$2,500 per offering. Ongoing reporting module — \$500 per month per active program. Custom chain integration — quoted on scope. Volume tiers reduce per-transaction rates by 15-35% for programs exceeding \$10M, \$25M, and \$50M in annualized gross proceeds.

All fees are payable by the sponsoring broker-dealer. Unykorn does not collect fees directly from investors. A detailed schedule with program-specific terms is delivered under NDA as part of the partnership proposal package.



PARTNER IMPLEMENTATION CHECKLIST

- 1 Request customized fee proposal under mutual NDA
- 2 Model fee impact against projected program gross proceeds
- 3 Confirm fee payment mechanism with operations team
- 4 Negotiate volume tier thresholds for multi-program pipeline
- 5 Establish invoice timing relative to offering close dates
- 6 Confirm currency and settlement rail for platform fee payment
- 7 Document fee structure in the technical services agreement

NEXT STEPS — Unykorn Capital Markets Partnership Desk

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